

2015 NMLS Mortgage Industry Report

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2015 NMLS Mortgage Industry Report

This report compiles data concerning companies, branches, and mortgage loan originators (MLOs) who are licensed or registered through NMLS in order to conduct mortgage activities. This includes both state-licensed and federally registered companies and Mortgage Loan Originators.¹

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1. Report Summary

- During 2015, the number of state-licensed mortgage companies and individuals remained essentially flat, but the number of licenses held by MLOs grew by 13.5%.
- All state agencies saw net growth in the number of MLOs licensed by their agency.
- In the first quarter of 2015, mortgage originations by state-licensed MLOs reached their lowest point since the third quarter of 2011, but recovered somewhat during the rest of 2015.
- Federally registered institutions and mortgage loan originators remained flat in 2015.

¹ Unless otherwise noted, all figures cover activity from 2015, or statuses as of December 31, 2015.

2. State-Licensed Companies and Individuals

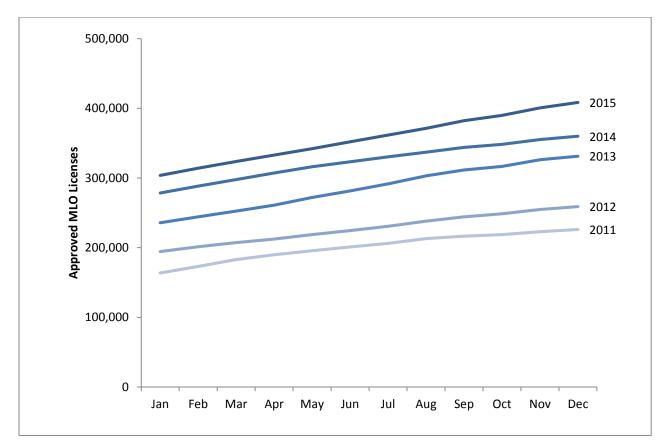
Most state-licensed companies and individuals operate in just one state, but the number of entities licensed in multiple states is growing while the number of companies and individuals licensed in just one state is shrinking. The total number of state-licensed MLOs grew 2.5 percent over the past year, while the total number of MLO licenses grew 13.5 percent. The average number of state licenses held by an MLO in 2015 was 3.0 licenses per MLO, up from 2.7 licenses per MLO in 2014.

The total number of state-licensed companies declined, but the number of company licenses held grew over the past year.

Licensee Type	Entities	Annual Growth	Licenses	Annual Growth
Mortgage Companies	16,004	-0.1%	37,856	4.0%
Mortgage Branches	21,182	2.3%	48,391	11.5%
MLOs	135,016	2.5%	408,542	13.5%

Change in Approved MLO Licenses

State licenses managed on NMLS are approved for a calendar year. On December 31 each year, a significant number of MLO licenses are not submitted for renewal and become expired. This graph shows the monthly number of approved MLO licenses over the past five years.



MLO License Growth and Attrition by State

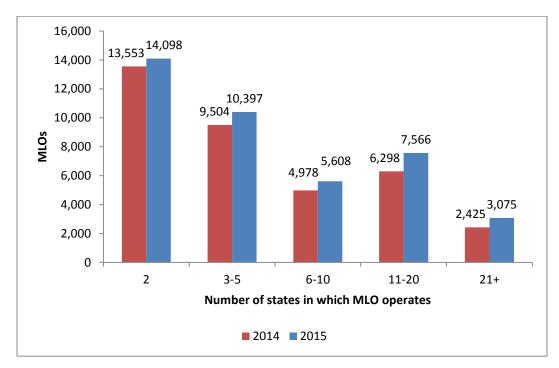
Over the past year, MLO populations grew in a most of the state agencies.

Agency	Licenses, 2014 year-end	Growth (applications submitted 2015)	% Growth	Attrition (withdrawn, expired 2015)	% Attrition	Licenses, 2015 year-end	% Net Growth
National	359,992	134,893	37%	(86,343)	(24%)	408,542	13%
AL	7,060	3,478	49%	(1,760)	(25%)	8,778	24%
AK	1,389	440	32%	(354)	(25%)	1,475	6%
AZ	8,250	3,955	48%	(2,325)	(28%)	9,880	20%
AR	2,454	977	40%	(744)	(30%)	2,687	9%
CA-DBO	24,906	7,347	29%	(4,852)	(19%)	27,401	10%
CA-BRE	19,047	1,977	10%	(2,320)	(12%)	18,704	(2%)
CO	9,016	2,794	31%	(1,908)	(21%)	9,902	10%
СТ	5,815	3,081	53%	(1,596)	(27%)	7,300	26%
DE	3,017	1,209	40%	(738)	(24%)	3,488	16%
DC	3,209	1,626	51%	(682)	(21%)	4,153	29%
FL	19,729	5,609	28%	(3,297)	(17%)	22,041	12%
GA	9,246	4,694	51%	(3,334)	(36%)	10,606	15%
GU	-	6	-	(5)	-	1	-
HI	1,776	449	25%	(452)	(25%)	1,773	(0%)
ID	2,887	1,175	41%	(888)	(31%)	3,174	10%
IL	10,203	2,524	25%	(2,118)	(21%)	10,609	4%
IN-DFI	7,287	3,355	46%	(1,640)	(23%)	9,002	24%
IN-SOS	567	129	23%	(156)	(28%)	540	(5%)
IA	3,649	1,396	38%	(960)	(26%)	4,085	12%
KS	3,821	1,842	48%	(1,093)	(29%)	4,570	20%
КҮ	5,467	3,147	58%	(1,753)	(32%)	6,861	25%
LA	6,321	3,048	48%	(1,768)	(28%)	7,601	20%
ME	2,460	1,316	53%	(447)	(18%)	3,329	35%
MD	9,537	3,602	38%	(2,573)	(27%)	10,566	11%
MA	8,171	2,164	26%	(2,202)	(27%)	8,133	(0%)
MI	9,022	3,696	41%	(2,817)	(31%)	9,901	10%
MN	4,754	1,222	26%	(1,005)	(21%)	4,971	5%
MS	2,710	1,629	60%	(1,082)	(40%)	3,257	20%
MO	4,748	1,427	30%	(1,133)	(24%)	5,042	6%
MT	1,847	830	45%	(489)	(26%)	2,188	18%
NE	2,222	1,042	47%	(761)	(34%)	2,503	13%
NV	4,781	2,598	54%	(1,339)	(28%)	6,040	26%
NH	3,327	988	30%	(982)	(30%)	3,333	0%
NJ	12,696	4,011	32%	(2,892)	(23%)	13,815	9%
NM	3,903	1,918	49%	(902)	(23%)	4,919	26%
NY	7,055	2,202	31%	(1,957)	(28%)	7,300	3%
NC	10,293	4,091	40%	(2,637)	(26%)	11,747	14%
ND	1,984	740	37%	(429)	(22%)	2,295	16%
ОН	9,731	5,446	56%	(2,537)	(26%)	12,640	30%
OK-DCC	3,920	2,308	59%	(996)	(25%)	5,232	33%
OR	6,925	3,684	53%	(1,539)	(22%)	9,070	31%

PA	12,927	4,390	34%	(2,918)	(23%)	14,399	11%
PR	433	86	20%	(75)	(17%)	444	3%
RI	2,528	851	34%	(650)	(26%)	2,729	8%
SC-BFI	5,360	1,654	31%	(1,185)	(22%)	5,829	9%
SC-DCA	482	107	22%	(165)	(34%)	424	(12%)
SD	1,854	1,032	56%	(536)	(29%)	2,350	27%
TN	8,061	3,440	43%	(2,238)	(28%)	9,263	15%
TX-OCCC	503	156	31%	(255)	(51%)	404	(20%)
TX-SML	18,949	6,974	37%	(4,235)	(22%)	21,688	14%
UT-DFI	222	137	62%	(132)	(59%)	227	2%
UT-DRE	4,641	937	20%	(708)	(15%)	4,870	5%
VT	1,570	480	31%	(344)	(22%)	1,706	9%
VI	109	15	14%	(23)	(21%)	101	(7%)
VA	13,019	5,779	44%	(3,556)	(27%)	15,242	17%
WA	13,650	5,157	38%	(3,001)	(22%)	15,806	16%
WV	1,994	549	28%	(531)	(27%)	2,012	1%
WI	6,601	2,787	42%	(1,551)	(23%)	7,837	19%
WY	1,887	1,190	63%	(778)	(41%)	2,299	22%

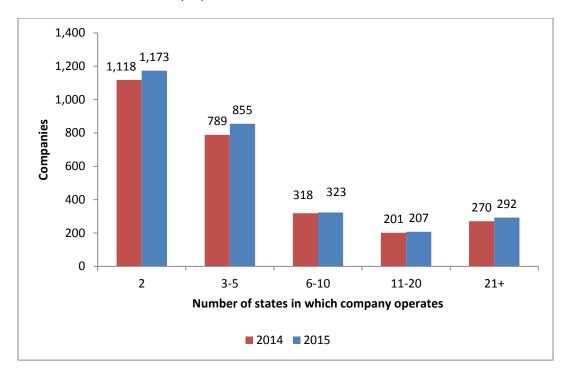
MLOs Operating in More than One State

While the number of state-licensed MLOs operating in just one state declined by 1 percent in 2015, the number operating in more than 10 states increased by 22 percent.



Companies Operating in More than One State

State-licensed companies operating in just one state declined by 1 percent, while companies operating in more than 10 states increased by 6 percent.



2015 Mortgage Licensing Activities Company Licenses ¹

State Ageney	New	Appli	cations Prod	cessed	Lice	ense Expirati	ions
State Agency	Applications	Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Alabama	82	76	-	2	-	22	29
Alaska	47	38	-	7	-	9	7
Arizona	129	97	-	25	-	47	39
Arkansas	47	33	-	6	-	22	4
California BRE	799	585	1	31	-	-	666
California DBO	203	210	1	92	32	51	-
Colorado	162	160	-	1	-	26	61
Connecticut	129	127	-	19	1	51	28
Delaware	47	51	-	4	-	24	8
District of Columbia	61	59	-	4	-	47	11
Florida	406	361	7	39	-	89	110
Georgia	147	118	-	20	-	46	24
Guam	5	4	-	-	-	-	-
Hawaii	66	52	(2)	7	-	1	32
Idaho	64	43	-	21	-	20	6
Illinois	96	105	-	20	14	54	31
Indiana DFI	50	43	-	8	-	21	4
Indiana SOS	22	15	-	-	-	6	14
lowa	99	90	_	3	_	35	13
Kansas	63	60	_	5	1	34	2
Kentucky	48	42	_	1	2	19	12
Louisiana	84	71	_	3		23	24
Maine	33	27	_	2		12	20
Maryland	116	95	_	17	_	43	25
Massachusetts	107	46	_	69		38	16
Michigan	150	129	_	14		61	30
Minnesota	89	85	_	9	_	29	22
Mississippi	45	38	_	4		22	8
Missouri	73	64	_	9		27	11
Montana	44	37	_	2		16	9
Nebraska	49	39	_	5	_	24	2
Nevada	66	37	_	17	_	30	2
New Hampshire	25	34	_	1		17	13
New Jersey	61	64	_	3	_	26	32
, New Mexico	31	26	_	2		18	12
New York	57	26	_	10		76	78
North Carolina	98	76	1	36		38	14
North Dakota	62	57	_	-		17	4
Ohio	120	86	1	16	_	40	18
Oklahoma DCC	60	62		1		34	18
Oregon	91	88	_	6	_	28	21
Pennsylvania	93	97	-	3	-	53	30
Puerto Rico	7	5	-	-	-	6	5
Rhode Island	117	63	_	6		31	-
South Carolina BFI	70	59	_	5		26	8
South Carolina DCA	31	30	_	4	-	6	7
South Dakota	36	29	_	4		10	5
Tennessee	77	66	1	5		9	<u> </u>

2015 Mortgage Licensing Activities Company Licenses ¹

State Agency	New	Appli	cations Pro	cessed	License Expirations			
State Agency	Applications	Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated	
Texas SML	281	187	-	59	-	51	92	
Utah DFI	15	12	-	-	-	-	-	
Utah DRE	85	74	-	2	-	20	41	
Vermont	98	81	-	20	-	37	-	
Virgin Islands	5	5	-	1	-	-	2	
Virginia	115	95	-	29	5	66	-	
Washington	104	93	-	25	-	81	11	
West Virginia	63	45	-	9	-	18	12	
Wisconsin	54	58	-	9	-	41	11	
Wyoming	28	29	-	4	-	21	3	
National	5,512	4,584	12	726	55	1,719	1,746	

<u>Notes</u>

1. Texas OCCC did not manage mortgage company licensing through NMLS in 2015Q4.

2. The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.

Definitions

Approved-Status assigned when regulator has reviewed the license/registration application and decided to issue a license to the applicant through NMLS.

Denied-Status assigned when a regulator has reviewed the license/registration application and determined that sufficient grounds exist to deny the request. This status may also be used by regulators who deny a renewal request for license.

Withdrawn- Status assigned when an applicant has been approved to voluntarily withdraw their application or has not responded to regulator requests for additional information within a timely manner.

Revoked-Status assigned when a regulator has taken action to revoke the license/registration. Pursuant to federal SAFE legislation, placement of a MLO license into this status will render the MLO unable to obtain or maintain a license to conduct mortgage business in any jurisdiction. **Surrendered**-Status assigned when a regulator approved a surrender/cencellation request submitted by the licensee/registrant.

Terminated-Status assigned when a regulator expires a license/registration.

2015 Mortgage Licensing Activities Individual MLO Licenses¹

	New	Appli	cations Prod	cessed	Lice	ense Expirat	ions
State Agency	Applications	Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Alabama	3,478	3,332	4	201	-	183	1,432
Alaska	440	391	3	27	-	33	273
Arizona	3,955	3,031	2	379	-	117	1,297
Arkansas	977	975	-	36	-	695	90
California BRE	1,977	1,197	7	562	1	1	2,119
California DBO	7,347	7,478	6	369	-	270	4,740
Colorado	2,794	2,330	2	320	1	16	1,441
Connecticut	3,081	2,773	3	186	-	142	1,192
Delaware	1,209	1,172	1	95	-	187	540
District of Columbia	1,626	1,623	-	14	-	73	611
Florida	5,609	5,295	234	372	2	264	2,728
Georgia	4,694	3,565	24	649	-	552	1,659
Guam	6	1	_	-	-		-
Hawaii	449	317	(1)	30	-	28	292
Idaho	1,175	921	3	207	-	141	518
Illinois	2,524	2,491	6	79	4	149	1,955
Indiana DFI	3,355	3,373	_	63	-	158	1,501
Indiana SOS	129	96	2	23	-	6	124
lowa	1,396	1,379	2	17	-	76	878
Kansas	1,842	1,686	29	84	-	89	858
Kentucky	3,147	2,957	-	161	1	1,277	330
Louisiana	3,048	2,902	-	22		141	1,493
Maine	1,316	1,321	_	4	-	46	408
Maryland	3,602	3,016	2	506	-	191	1,811
Massachusetts	2,164	1,882	1	310	_	172	1,774
Michigan	3,696	3,151	2	546	_	325	2,010
Minnesota	1,222	1,174	3	55	-	82	879
Mississippi	1,629	1,513	-	90	-	896	107
Missouri	1,427	1,391	4	109	-	97	1,003
Montana	830	740	1	36	-	51	349
Nebraska	1,042	813	5	126	-	63	469
Nevada	2,598	2,087	-	201	1	57	772
New Hampshire	988	873	1	90	3	680	214
New Jersey	4,011	3,523	2	519	2	223	2,184
New Mexico	1,918	1,843	3	24	-	79	750
New York	2,202	1,505	11	523	-	130	1,154
North Carolina	4,091	3,842	5	240	-	269	2,164
North Dakota	740	733	-	8	-	43	385
Ohio	5,446	5,253	17	256	-	303	2,047
Oklahoma DCC	2,308	2,300	-	15	-	196	807
Oregon	3,684	3,472	1	158	1	125	1,202
Pennsylvania	4,390	4,195	2	170	-	324	2,448
Puerto Rico	86	84		3	-	9	62
Rhode Island	851	833	2	19	-	66	589
South Carolina BFI	1,654	1,543		117	-	122	952
South Carolina DCA	107	79	-	31	-	7	138
South Dakota	1,032	942	-	24	-	50	404
Tennessee	3,440	3,111	89	22	-	199	1,733

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State Agency	Applications	Approved	Denied	Withdrawn	Revoked	Surrendered	Terminated
Texas OCCC	156	103	5	96	-	6	196
Texas SML	6,974	5,983	45	629	-	337	2,907
Utah DFI	137	84	1	41	-	4	58
Utah DRE	937	875	3	19	1	72	584
Vermont	480	441	-	40	-	35	276
Virgin Islands	15	19	-	2	-	2	23
Virginia	5,779	5,118	1	648	-	301	2,595
Washington	5,157	4,884	3	150	1	227	2,527
West Virginia	549	480	-	33	-	37	431
Wisconsin	2,787	2,881	1	112	-	143	1,512
Wyoming	1,190	900	40	147	-	65	423
National	134,893	122,272	578	10,015	18	10,632	64,418

<u>Notes</u>

1. The Hawaii Division of Financial Institutions has indicated that it is not able to release the number of license applications denied.

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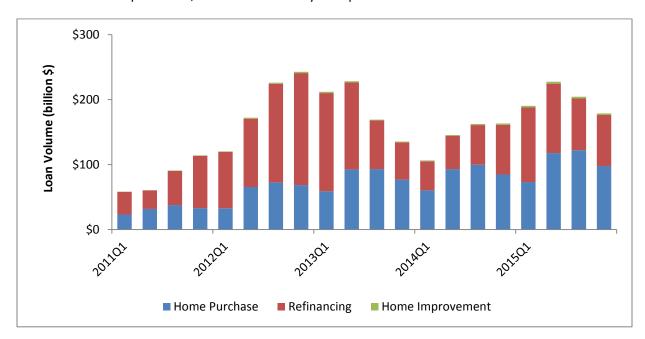
Terminated-Status assigned when a regulator expires a license/registration.

3. Mortgage Call Report

Starting in 2011, state-licensed mortgage companies began submitting a quarterly call report of mortgage activity through the NMLS Mortgage Call Report.

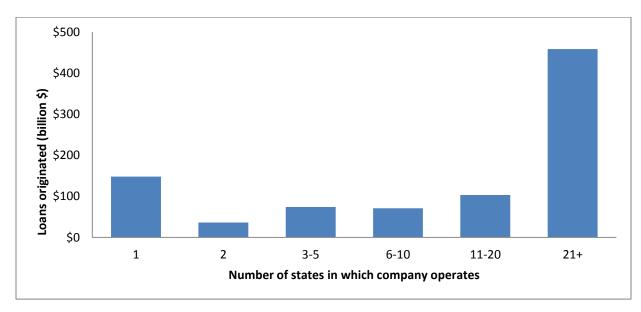
Loan Originations by Purpose

Forward loan originations reported by state-licensed companies have decreased by 12.5 percent since last quarter, but have increased by 9.5 percent over the year. The over-the-quarter decrease is mainly the result of lower purchases, which decreased by 19.9 percent.



Loan Origination by Number of States in which the Company Operates

Companies operating in one state originated 17% of loans reported in NMLS Mortgage Call Reports for 2015. Companies who operate in over 20 states originated 51% of the total.



2015 Mortgage Call Report Data Loans by Purpose

Home Purchase			Home Impro	ovement	Refinancing		
State		Loan Cnt (#)	Loan Amt (\$)	Loan Cnt (#)		s .oan Cnt (#)	
AK	\$1,644,839,740	6,113		27	\$881,996,045	3,673	
AL	\$3,613,602,290	23,213		465	\$2,843,063,137	17,422	
AR		6,801		94	\$816,874,517		
AR AZ	\$919,161,648					5,896	
	\$16,812,069,502	82,161		1,360	\$12,517,304,374	61,208	
CA	\$91,201,576,843	255,473		13,759	\$141,213,211,908	404,569	
CO	\$19,849,363,341	69,616		2,645	\$17,354,113,501	67,871	
СТ	\$4,549,328,654	18,702		286	\$4,248,304,750	15,448	
DC	\$2,054,329,387	4,567		116	\$1,799,177,317	4,531	
DE	\$1,751,391,207	7,709		92	\$1,142,198,038	5,275	
FL	\$32,594,835,169	160,311		1,778	\$15,963,648,259	80,052	
GA	\$12,178,553,670	61,905		659	\$9,228,016,267	49,183	
GU	\$235,000	1	. ,	1	\$1,504,638	14	
HI	\$3,279,218,075	7,631		292	\$3,054,698,836	7,418	
IA	\$1,154,830,224	7,851		314	\$903,724,219	6,468	
ID	\$2,454,703,680	14,925		414	\$1,412,003,464	8,126	
IL	\$14,097,462,120	64,212		1,293	\$14,005,027,281	57,661	
IN	\$6,086,134,190	41,405		748	\$3,568,571,651	23,970	
KS	\$1,418,076,996	8,584	\$28,207,204	192	\$1,300,026,004	8,116	
KY	\$2,997,971,924	20,177	\$25,243,378	208	\$1,935,279,307	12,569	
LA	\$3,941,210,938	22,775	\$31,459,398	454	\$2,414,521,436	14,358	
MA	\$11,390,413,721	36,327	\$407,359,701	1,361	\$12,154,257,027	40,580	
MD	\$12,806,919,967	44,032	\$302,003,275	1,140	\$12,541,095,170	43,724	
ME	\$1,376,200,056	7,025		110	\$931,544,074	4,842	
MI	\$8,394,001,795	55,101		1,340	\$7,963,293,695	48,431	
MN	\$6,832,513,119	33,427		953	\$5,244,034,188	25,216	
MO	\$2,268,737,586	14,146		470	\$2,493,134,043	16,141	
MS	\$982,550,829	7,306		249	\$871,169,860	6,243	
MT	\$598,671,826	2,949		47	\$616,637,159	3,196	
NC	\$11,371,371,083	58,763		771	\$7,662,223,794	41,083	
ND	\$425,890,266	2,120		45	\$332,201,267	1,788	
NE	\$905,678,188	5,725		108	\$668,547,987	4,524	
NH	\$2,364,376,244	10,601		219	\$1,700,429,019	7,717	
NJ	\$14,534,746,160	52,073		1,215	\$14,204,558,632	50,207	
NM	\$2,055,591,655	12,393		379	\$1,554,510,845	8,831	
NV	\$7,796,063,883	34,983		1,175	\$5,020,326,989	24,549	
NY	\$14,884,828,359	55,170		540		37,995	
OH				772	\$4,711,720,498		
ОК	\$7,129,956,776	47,813		384	\$1,418,232,502	31,139	
	\$2,853,970,317	17,964			\$6,428,214,290	9,292	
OR	\$9,483,290,630	38,644		1,761		27,869	
PA	\$12,294,487,561	63,907		1,338	\$8,387,219,193	43,634	
PR	\$520,875,323	4,411	\$4,621,568	41	\$225,473,048	1,997	
RI	\$1,228,081,978	6,085		94	\$986,015,663	4,544	
SC	\$5,881,672,340	32,644		295	\$3,112,492,549	17,354	
SD	\$394,523,678	2,283		88	\$258,688,307	1,580	
TN	\$6,649,310,211	39,041		706	\$4,472,114,642	26,508	
TX	\$41,882,134,353	205,354		5,390	\$19,568,532,049	103,127	
UT	\$8,581,997,491	40,483		1,239	\$6,173,939,074	27,293	
VA	\$15,364,010,082	53,573		873	\$15,046,916,203	53,428	
VI	\$55,018,781	166		-	\$31,146,095	129	
VT	\$470,169,748	2,210		176	\$421,991,154	2,075	
WA	\$17,208,467,008	63,493	\$355,614,336	1,590	\$14,909,225,513	55,333	
WI	\$3,603,941,141	21,183	\$120,094,322	704	\$3,588,895,391	19,303	
WV	\$861,992,600	6,021	\$5,360,401	63	\$563,027,453	3,797	
WY	\$549,254,704	\$2,819	\$4,860,682	\$36	\$461,488,421	\$2,302	

Does not include Reverse loans.

2015 Mortgage Call Report Data Loan Averages

		Total	Average Loan	MLOs with 1	Average Loans	Median Loans
State	Total Amount (\$)	Count (#)	Amount (\$)	or more loans	Per MLO (#)	Per MLO (#)
AK	\$2,540,581,828	9,856	\$257,770	647	15	3
AL	\$6,571,466,001	41,723	\$157,502	4,761	9	3
AR	\$1,778,054,691	13,074	\$135,999	1,622	8	4
AZ	\$29,897,804,140	146,323	\$204,327	6,870	21	9
CA	\$240,094,908,559	683,741	\$351,149	30,427	22	11
СО	\$38,147,516,727	141,447	\$269,695	6,524	22	10
СТ	\$8,983,867,665	34,891	\$257,484	3,566	10	4
DC	\$4,007,569,297	9,552	\$419,553	1,771	5	2
DE	\$2,935,544,463	13,212	\$222,188	1,571	8	3
FL	\$49,556,140,702				19	
GA	\$21,676,576,216				15	
GU	\$1,854,638				16	
HI	\$6,503,109,237				15	
IA	\$2,109,269,642				8	
ID	\$3,964,084,850				15	
IL	\$28,526,399,368				18	
IN	\$9,806,477,292		. ,	5,384	12	4
KS	\$2,769,822,908				8	
КҮ	\$4,998,888,884				10	
LA	\$6,471,398,473				11	
MA	\$24,098,174,499				15	
MD	\$25,805,218,077				12	
ME	\$2,364,054,385				8	
MI	\$16,641,292,893				15	
MN	\$12,349,150,385				13	
MO	\$4,882,351,877					
MS	\$1,896,017,429				7	3
MT	\$1,259,961,247				8	
NC	\$19,330,348,938				15	
ND	\$769,350,247				6	
NE	\$1,603,664,879				10	
NH	\$4,137,730,345			1,933	10	
NJ	\$29,405,879,024			8,760	10	5
NM	\$3,730,502,031	21,947				
NV					18	
NY	\$13,103,010,047				10	
	\$26,888,856,818					
ОН	\$12,035,406,752				15	
OK	\$4,384,895,820				12	
OR	\$16,425,288,746				13	
PA	\$21,123,844,394				12	
PR	\$784,877,487				25	19
RI	\$2,246,546,665				9	3
SC	\$9,180,372,598				14	
SD	\$675,614,813				7	
TN	\$11,322,556,272				12	
TX	\$62,615,391,994					
UT	\$15,197,656,283				23	
VA	\$30,823,958,319				12	
VI	\$86,481,989				19	
VT	\$914,949,464				7	
WA	\$32,739,167,601				14	
WI	\$7,359,116,686				11	
WV	\$1,452,918,368			1,086		
WY	\$1,027,875,997	5,218	\$196,987	804	6	2

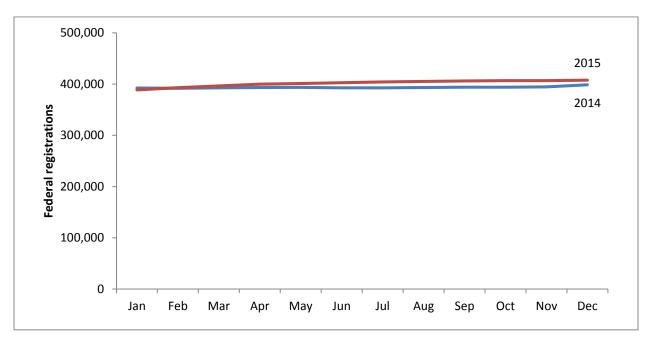
4. Federally Registered Mortgage Loan Originators

Throughout 2015, the number of Institutions and MLOs in the NMLS Federal Registry changed very little.

Registrant Type	Entities	Annual Growth
Institutions	10,220	-3%
MLOs	407,529	2%

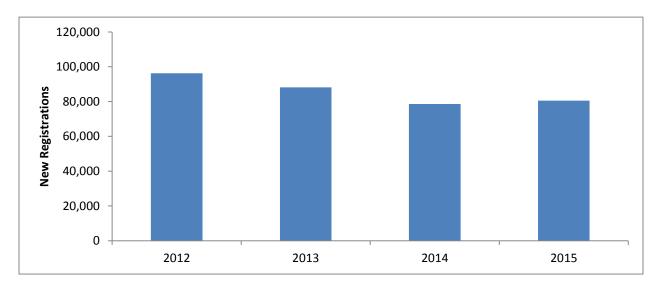
Change in Active MLO Registrations

Over the past two years, the number of active registered MLOs has remained fairly static.



New MLO Registration Requests

The number of MLOs who entered the Federal Registry increased slightly in 2015.



Federally Registered Mortgage Loan Originators As of December 31, 2015

		Annual percentage			Annual percentage
State	Total	change	State	Total	change
Alabama	6,677	2.9%	Montana	1,501	3.8%
Alaska	715	11.9%	Nebraska	3,470	2.2%
Arizona	10,250	0.9%	Nevada	2,746	0.3%
Arkansas	4,158	4.0%	New Hampshire	1,727	9.1%
California	41,822	0.7%	New Jersey	12,115	6.6%
Colorado	8,258	2.8%	New Mexico	1,775	-1.7%
Connecticut	5,795	1.1%	New York	25,556	0.9%
Delaware	1,448	-8.5%	North Carolina	12,002	7.5%
District of Columbia	1,122	9.9%	North Dakota	1,170	5.0%
Florida	25,055	5.8%	Ohio	17,030	0.3%
Georgia	9,460	5.5%	Oklahoma	4,716	-0.4%
Guam	117	5.4%	Oregon	6,063	0.6%
Hawaii	1,951	5.2%	Pennsylvania	18,302	0.1%
Idaho	2,601	6.8%	Puerto Rico	824	-9.4%
Illinois	18,132	0.4%	Rhode Island	1,769	7.4%
Indiana	8,418	1.9%	South Carolina	4,799	5.1%
lowa	5,597	3.6%	South Dakota	1,382	0.4%
Kansas	4,316	0.0%	Tennessee	8,168	2.7%
Kentucky	6,161	1.0%	Texas	25,368	-0.5%
Louisiana	6,165	2.6%	Utah	4,206	4.1%
Maine	1,786	2.8%	Vermont	797	-2.1%
Maryland	6,808	1.9%	Virgin Islands	86	-4.4%
Massachusetts	9,508	4.4%	Virginia	11,167	3.6%
Michigan	12,930	4.7%	Washington	9,421	1.1%
Minnesota	7,712	0.7%	West Virginia	1,795	1.7%
Mississippi	3,619	4.5%	Wisconsin	8,832	1.6%
Missouri	9,277	-0.8%	Wyoming	981	1.7%

NOTE: The number of MLOs in each state is determined by the work address provided in each MLO's record.