

**Nomination for the Conference of State Bank Supervisors Education Foundation
Examiner Advanced Training Award 2017 Term**

Your nomination(s) must be e-mailed or postmarked no later than Friday, December 9, 2016

All nominations and Supervisors' comments will be held in complete confidence by the CSBSEF Board of Trustees. Under no circumstances will the Trustees give any nominees access to comments provided by the Supervisor.

I nominate _____ for the Graduate Banking/Trust Scholarship Award.

I hereby attest to the accuracy of the facts included in the nominee's application.

Signature of State Bank Supervisor (*Only*) _____ Date _____

This entire document may be duplicated or entered into a computer and completed; format **MUST** remain as original.

In order for applicants to remain anonymous from state identification, Sections B and C are to be completed **without state reference.**

Sections A, B, and C are to be completed solely by the nominee and attached to this cover sheet. Send to:

Conference of State Bank Supervisors CSBSEF Scholarship Awards Program
By E-Mail to tmcvey@csbs.org

All applications must be emailed or postmarked no later than midnight Friday, December 9, 2016

If there are any questions or more information is needed, please contact Tom McVey at tmcvey@csbs.org (304-549-9584) or Kim Chancy at kchancy@csbs.org (202-802-9554).

SECTION A

1. PERSONAL DATA

Name _____ **Banking**

Department Address _____

Business Telephone Number _____

Residence Address _____

2. EDUCATION

AIB/CFT Chapter City _____ State _____ Year _____

Banking School _____

City _____ State _____ Year _____

College _____

City _____ State _____ Year _____

Degree _____ Major _____

Graduate Work (College) _____

City _____ State _____ Year _____

Degree _____ Major _____

Year Attended CSBS Senior School _____

NOMINEE'S CHOICE OF GRADUATE BANKING SCHOOL OR TRUST SCHOOL

SECTION B

PLEASE DO NOT WRITE IN THIS SPACE. FOR CSBSEF INTERNAL USE ONLY.

NOMINEE IDENTIFICATION NUMBER _____

NOTE: Sections B and C only will be sent to CSBSEF Selection Panel. When completing Section B, do not use names or descriptions that will identify your state banking department.

EXPERIENCE

- 1. Banking Supervision Total years of service as a bank examiner (State _____) (Federal _____)**

- 2. Total years of service as Examiner-in-Charge _____**

- 3. Total years of service as trust examiner _____**

- 4. Present position (title) _____**

- 5. Present duties and responsibilities:**

- 6. Special Projects and/or Assignments completed:**

7. Previous position (title) _____

8. Total years of service as a bank employee _____

9. Highest position (title) _____

10. Duties and responsibilities

11. Other bank experience

SECTION C

NOMINEE IDENTIFICATION _____

Essay Assignment: In approximately 500 words, discuss the following

“One of the recent disruptions in the financial industry is the issue around sales incentive compensation and goals in the retail and other areas of financial institutions nationwide. In the highly competitive financial industry, banks are competing with credit unions, internet companies, fintech firms and others that are springing up in seemingly every market, potentially adding additional pressure for financial institution employees to meet sales/production goals. While incentives have generally been viewed as an acceptable reward for contributions to the institution’s revenue streams, recently sales incentive compensation has been implicated as the source of zealous sales tactics, possibly bordering on fraudulent activity, that have resulted in consumer harm and placed institutions at risk. Discuss your thoughts on the contrast between appropriate contributions to the bottom line and the regulatory, legal and reputation risks that have resulted from overly aggressive sales practices, and whether sales incentives should be frowned upon by financial regulators or even regulated within the financial industry. Provide support for your response.”

Your response should be a reflection of your own views and ideas but *must* include quotes from interviews with at least one superior or co-worker, and at least one banker.